



CASE STUDY: INFRASTRUCTURE NEEDED FOR GROWTH

TRAINING AND DEVELOPMENT FIRM GAINS EFFICIENCIES FROM NEW SYSTEMS

Asking the Hard Questions

An international training and development firm was launching a new service area and wanted to know if they had the accounting and operational infrastructure to support the venture. Were the current business processes and systems adequate?

Giving Honest Answers

EKS&H evaluated the current infrastructure and determined that it was inadequate to support the growth and unable to generate accurate information in a timely manner. Working with the firm's leadership, we identified improvement opportunities for more streamlined, scalable and automated processes for project management, invoicing and billing. We helped define the requirements and conceptual design for a new accounting and project management system and recommended the appropriate software vendor to help complete the implementation. We provided an action plan that laid out the tasks, timing and milestones for the system implementation.

Providing Actionable Solutions

The firm successfully implemented the new system, and it is operating efficiently and effectively. With confidence in their infrastructure, management is able to focus on growing their practice. EKS&H checks in regularly to ensure that the firm is maintaining the appropriate infrastructure for future growth.

EKS&H

Talk to an EKS&H Business Consultant today: **303.740.9400**

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